# **Partnership for Success**





# **Our Partner:**



Independence Solar 101 Tremont St. Suite 611 Boston, MA 02108 617-938-3879 www.independencesolar.com

Since 2007, Independence Solar has developed over \$60 million of commercial solar projects, including the largest rooftop solar array in North America (9,000 kW), covering over 1 million square feet at the Gloucester Marine Terminal in NJ. We manage the entire solar development process from feasibility to financing, from design to ongoing maintenance. Our mission is to deliver peace of mind and profits – in addition to the highest quality solar installations.

#### **Independence Business Challenge**

Independence Solar looks to partner with best in class, Connecticut installation service provider that can help us deliver solar installations that exceed our customers' cost and



# Independence Selects Pat Munger Construction As Solar Energy Integration Partner

"We select our partners very carefully, and Munger's over 40 years of building construction expertise, as well as solar experience, makes them an ideal partner for Independence Solar to offer turnkey solutions for Connecticut customers to save money by going solar." James Schwartz – Vice President, Independence Solar

performance expectations. We selected Munger as our installation partner in Connecticut based upon their reputation for high-quality construction, expertise in solar and emphasis on ongoing customer satisfaction.

## **Munger's Business Challenge**

Munger needed a technology partner that would enable it to serve customers who wanted energy efficiency and sustainability as a key feature of their building. Great sunshine exposure and high Connecticut energy rates create an ideal opportunity for Munger's customers. "Installing solar energy systems fits perfectly with the work we do as a LEED certified general building contractor", said David DeMaio, Munger President. "It is the right social and business initiative for our company."



### **Stellar Results**

Having been very successful installing a number of large commercial solar systems over the past several years we look forward to serving Connecticut businesses under the new, long-term solar incentive programs being offered by UI and CL&P.

Munger has become a very efficient system integrator of renewable energy solutions, simplifying solar in both existing buildings and new construction. Having a solar system generating electricity for three years at Munger: "This offers customers a real life example of how our own PV Solar solution satisfies 50% of Munger's electricity needs, thus reducing our bottom-line expenses", stated DeMaio.

