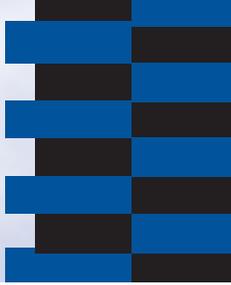




PAT MUNGER CONSTRUCTION

www.mungerconstruction.com



The Quarterly

Company Newsletter

Fall 2012

In This Issue

Message From the President

Recent Success Stories

Work-in-Progress

Company News

“Green” Update

Employee Spotlight

Recent Success Stories

Recently Munger Construction teamed up with Consulting Engineering Services (CES) and the Legacy Mechanical Group (LMG) to provide design-build services for the installation of 70 solar thermal collectors for Gaylord Hospital’s solar thermal hot water project. Located in **Wallingford, CT, Gaylord Hospital** is the first hospital in CT to receive state funding through a grant from the CT Clean Energy Fund (CCEF) for a solar thermal hot water system.



Gaylord Hospital

The solar thermal collectors work off sunlight (as opposed to heat) to form a thermos effect where the evacuated tubes are generally not affected by fluctuating outside temperatures. Even in extreme cold temperatures the collectors will produce 160 degrees Fahrenheit of water temperature. The rooftop

panels will feed into a 3,750-gallon storage tank from which hot water will be distributed throughout the building. This system will reduce the annual hot water needs of the hospital by an estimated 65%.

This spring, Gaylord Hospital was recognized as an honoree in the 2012 CT Green Business Awards for this solar project. Munger Construction congratulates Gaylord Hospital on this award and applauds their dedication to energy efficiency, now setting the example for healthcare facilities across CT.

On April 24, 2012, Munger Construction proudly attended the dedication ceremony for the newly renovated retail space for the **Growing Possibilities – Roses For Autism facility, located on Pinchbecks’ Rose Farm in Guilford.**

Established by William Pinchbeck in 1929 and run by the family for 80 years, Pinchbeck’s Rose Farm is a Guilford institution. Roses for Autism was the inspiration of a father with a teen with autism

searching to provide a meaningful job and continued opportunity for growth for his son. Roses for Autism teamed up with Pinchbeck’s Rose Farm to provide employment opportunities surrounding the cultivating, and selling of roses for people on the autism spectrum.



Roses for Autism

Message From the President



Lifetime Relationships Earned Each Day On Each Project.

Hello again. It has been quite some time since we sent out a newsletter and we have heard from so many of you that you have missed it. So...we’re back!!! No excuses, simply a sincere and renewed commitment to keep the Munger Quarterly informative and current.

I am sure that everyone has been focusing their energies on weathering the uncertainties of our current economy and forging ahead. Munger Construction has been fortunate to maintain our skilled, loyal and dedicated team. You will see the same familiar faces you have come to recognize and trust, as well as some valuable new additions.

Our core values remain intact. We continue to be diligent in providing competitive advantages through quality workmanship, and are continually striving to deliver services exceeding all expectations.

No, it is no longer always business as usual. **Yes**, the economy has changed, is still changing, and will continue to change in the days ahead.

Has Munger changed? **Yes and No.** **Yes**, Munger will change and embrace new opportunities to adapt to this ever changing environment. **No**, Munger will not change our passion to provide an extraordinary building experience for our customers, every day, on every project, no exceptions!

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Munger Construction worked closely with Noyes-Vogt Architects to design and complete a 1600 SF, wood framed, handicap accessible addition to the existing facility. This new space allows the program to improve operations and increase rose production by expanding the retail facility, creating greater packing room space, improving the efficiency of the greenhouse, and providing a classroom environment for individuals who participate in the organization’s career training program.

Roses for Autism is the first business endeavor for Growing Possibilities providing the opportunity for people on the autism spectrum to learn transferable skills that will lead to successful employment. All proceeds from the rose sales are reinvested back into Roses for Autism in order to serve more people in the vocational training and employment program.

Munger Construction is honored to provide construction services to support Roses for Autism’s mission.

Work-in-Progress

Munger Construction was selected to build the largest biodiesel facility in New England. **Greenleaf Biofuels, LLC, located at 100 Waterfront Street, New Haven, in the New Haven Terminal,** will annually produce over 10 million gallons of biodiesel, a cleaner burning renewable energy source made from used cooking oil and other types of recycled vegetable oil and animal fats.





Greenleaf Biofuels, LLC

Munger Construction worked with Greenleaf Biofuels to select the right waterway location for their new facility, and is performing sitework and construction of an 8,000 SF, Varco-Pruden pre-engineered steel building, along with the infrastructure to support tank farm equipment and utilities. The goal is to have the plant converting fuel by the fall of 2012.



North Haven Dept. of Public Works

North Haven's Department of Public Works desired to move from an off-site rental facility to a facility owned outright by the Town of North Haven in an effort to consolidate operations personnel and sanitation equipment in a single location. Currently Munger Construction is constructing a 5,000 SF, Varco-Pruden, pre-engineered steel building with a series of overhead doors, associated utilities, retaining wall, paving and associated line striping for a new sanitation equipment storage building.

This is the third time during the past two years that Munger has had the opportunity to work for the Town of North Haven under the state's Capital Region Council of Government's (CRCOG) eziQC program. CRCOG bid efficiencies benefit both town managers and procurement managers.

Company News

The Connecticut **Clean Energy Finance and Investment Authority** has approved the Pat Munger Construction Company to their limited list of Contractors able to sell and install **RESIDENTIAL SOLAR ENERGY SYSTEMS** in Connecticut. With this designation, **Solar by mungergreen** can now provide these important energy solutions, and convey to Connecticut residents the extremely generous State rebates for residential solar. Currently the rebate is \$2.25 per **watt** for the first 5,000 watts. This rebate, coupled with the tax incentives and self-generation of electricity provides a long-term win-win for energy independence as well as an attractive investment for residential owners.

Green Update

Our Renewable Energy Division is gearing up to commence building Solar Electric (PV) projects in a big way based on results of Connecticut's first Solar **ZREC market** offered by utility companies, CL&P and the UI Company.

What are ZREC's you ask? **Z**ero **E**mission **R**enewable **E**nergy **C**ertificates, (pronounced "**Z-wrecks**") which represent the "green attributes" of one

megawatt-hour (MWh) of electricity generated from Solar Energy. These accumulate over the period of one year, and their value (under the CT program) is paid to you in quarterly checks from CL&P or UI at a fixed rate for fifteen (15) years! **ZREC's** are intended to promote the growth of distributed Solar electric generation by shortening the return on investment timeframe. As an example, an average 100KW Solar system will pay its owners \$20,000 per year in ZREC payments for 15 years. You also get to keep the electricity generated by this solar array on your roof, estimated value = \$15,000. The Connecticut ZREC program is currently the best solar program in the USA. This is a unique opportunity for any building owner or business owner in CT to invest in Solar which currently offers unprecedented tax credits and firm, long term Utility payments to incentivize.

CL&P had 296 applications for "large and medium tranche" Solar of which 84 were selected to be funded... Still time to take advantage of the utilities "small solar" ZREC offering by mid-September 2012, space is limited.

For more information, contact Jeff Lendroth, our Sustainable Energy Consultant.

Employee Spotlight

Jeff Landon came to Munger Construction from one of the premier residential building contractors along the eastern shoreline, Landon and Hall Building Contractors. After a difficult decision was made to liquidate the business, Munger was lucky to acquire Jeff Landon as part of our Munger team.

Jeff proved his value since day one. He seamlessly transitioned into Munger Construction, bringing a well developed skill set and wealth of construction experience with him. Jeff's strong work ethic never falters. He remains calm and focused on the job site each day. Add all this together and it is obvious why Jeff is a competent project foreman.

Jeff and his family reside in Guilford. In his free time Jeff enjoys camping with his family, most recently at Hammonasset Beach State Park. His favorite pastime is fishing. Jeff enjoys salt water fishing, fresh water fishing, fishing from a boat, fishing from the shore, fishing, fishing, fishing!!! And yes, he does enjoy preparing and eating his fresh catch of the day.

Regardless of any challenge presented, Jeff remains an enthusiastic asset to the Munger team. In November Jeff will mark his fifth year here. We applaud his 5 years of dedicated service and look forward to many more years to come. Thanks Jeff!!!

Newsflash!!! In keeping with "Going Green" why not sign up to receive this newsletter electronically? You can do this simply by going to our web site www.mungerconstruction.com

Click on "NEWS" at the top of the home page and then click on "Subscribe to Our Newsletter" in the bottom left hand corner of the next screen. Why not eliminate one more piece of paper and go a little green today?